

We are looking, by the next possible starting date, for

## sales talent

full-time

We are the right place for you if you want to develop your maximum potential, both personally and professionally, and start your work in the morning fully motivated. So, if you want to be part of our fantastic team, which has exactly the same goals as you, then read on.

### Our mix that awaits you:

- From the idea through the development phase to the finished product - your support will bring success to our customers.
- Acquisition of potential new customers, as well as providing support to an existing customer base.
- In close partnership, you will develop needs analyses with your customers.
- Planning as well as the preparation and follow-up of ongoing projects.
- Visiting trade fairs as a visitor, as well as an exhibitor, to make new contacts and maintain existing contacts.
- Visiting your customers to maintain contacts and discuss projects in person.

### The ingredients you will bring with you:

- Previous sales experience is a plus but not a must. We also welcome career changers with a completed commercial apprenticeship and/or a degree (business administration/food technology), who are fully engaged with other professional experiences and bring a hands-on mentality.
- You approach people authentically, openly and warmly and have a self-confident and proactive manner.
- You are able to manage many contacts at the same time with ease.
- With a high degree of independence, structure and affinity for numbers, you conscientiously ensure transparent and orderly tracking of your work.
- You are willing to travel to visit your customers and be part of the team at trade fairs as an exhibitor or visitor.
- Knowledge of English is an advantage.

### And these are the benefits you can enjoy:

- Employer contribution to company pension scheme.
- Performance-related remuneration with Christmas and holiday bonuses.
- Benefit from flexible working hours and home office opportunities.
- Enjoy 30 days of holiday per year.
- Work at modern workplaces with individual equipment and free hot drinks.
- Quick decisions thanks to a flat hierarchy.
- A dynamic team that will welcome and train you with open arms.
- Team building through corporate events.

### What's next?

If you like what you have read, please send us your application with salary expectations and earliest possible starting date by email to [karriere@vitacux.de](mailto:karriere@vitacux.de).

We look forward to getting to know you and will get back to you as soon as possible.